

Message Text

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PAGE 01 CARACA 02225 261501Z

63

ACTION COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 /018 W

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R 261407Z FEB 76

FM AMEMBASSY CARACAS

TO SECSTATE WASHDC 2143

UNCLAS CARACAS 2225

E.O. 11652: N/A

TAGS: BTIO, VVVE

SUBJ: FOREIGN LICENSING OPPORTUNITY: PEM ALL FIRE

EXTINGUISHER CORPORATION: OPPORTUNITY NO.: 12-75-097

REF: STATE A-7652

1. ON CONTACTING FIRMS IN RELATED FIELDS OF SAFETY AND FIRE FIGHTING EQUIPMENT, EMBASSY CONFIRMED THAT SEVERAL COMPETITIVE MAKES OF FIRE EXTINGUISHERS ARE ALREADY BEING ASSEMBLED OR MANUFACTURED IN VENEZUELA. GOV HAS INDICATED TO LOCAL ASSEMBLERS AND MANUFACTURERS THAT PROTECTIVE MEASURES AGAINST IMPORTS WILL BE PUT INTO EFFECT ONCE NATIONAL PRODUCTION HAS REACHED SUCH A LEVEL AS TO PROVIDE ADEQUATE MARKET COVERAGE (WHICH MARKET INCORPORATES THE ANDEAN PACT).

2. MR. CARLOS EDUARDO MANCERA, GENERAL MANAGER OF REPRESENTACIONES INDUSTRIALES C.A. (REPRINCA), ONE OF FIRMS CONTACTED BY THE EMBASSY, RECALLED VISIT BY PEM ALL REPRESENTATIVES IN MID 1975, DURING WHICH VISIT HE EXPLAINED THE CURRENT MARKET SITUATION.

3. ON THE ADVISE OF THE VENEZUELAN ASSOCIATION OF METALLURGY EMBASSY CONTACTED MANUFACTURERS OF RELATED PRODUCTS (LIQUID AND COMPRESSED GAS CYLINDERS AND TANKS), TWO LOCAL FIRMS IN THIS FIELD INDICATED INTEREST. THEIR ADDRESSES ARE GIVEN BELOW:

TANQUES PARA GAS (TANGAS)

CALLE ZULIA

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URBANIZACION SANTA CRUZ

GUARENAS, ESTADO MIRANDA

VENEZUELA

ATTN: MR. JULIO SITGETS, MANAGER

BOMBONAS VENEZOLANAS C.A. (BOMVECA)

APARTADO 70270 LOS RUICES

CARACAS, VENEZUELA

ATTN: MR NATIVO MIRA, ADMINISTRATOR

4. AS EMBASSY EXPECTS THAT PEM ALL WOULD WISH TO MAKE
A COMPREHENSIVE AND PROFESSIONAL PRESENTATION TO
POTENTIAL LICENSEES, EMBASSY CHOSE NOT TO DISTRIBUTE THE
STAPLED SET OF PHOTOCOPIED PEM ALL CATALOG PAGES TO FIRMS
NAMED ABOVE.

SHLAUDEMAN

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Disposition Event:
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